# quick Q paid

**Empowering buyers & suppliers with** 

# Buy Now, Pay Later

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#### Select a financing period for your invoice

Invoice details

Supplier	EcoVenture Inc		
Due date	October 12, 2024		
Total amount	20.900,00 €		

for yo

Select a fi

60 days

Extend te



Extend terms by 90 days

120 days



EcoVenture Inc October 12, 2024 20.900,00 €

120 days

90 days



### About us

quickpaid is a product of A.B.S. Global Factoring AG, a German financial service provider that was founded in 1996 and has grown into a market leader in Germany for groupand bank-independent full-service factoring providers.

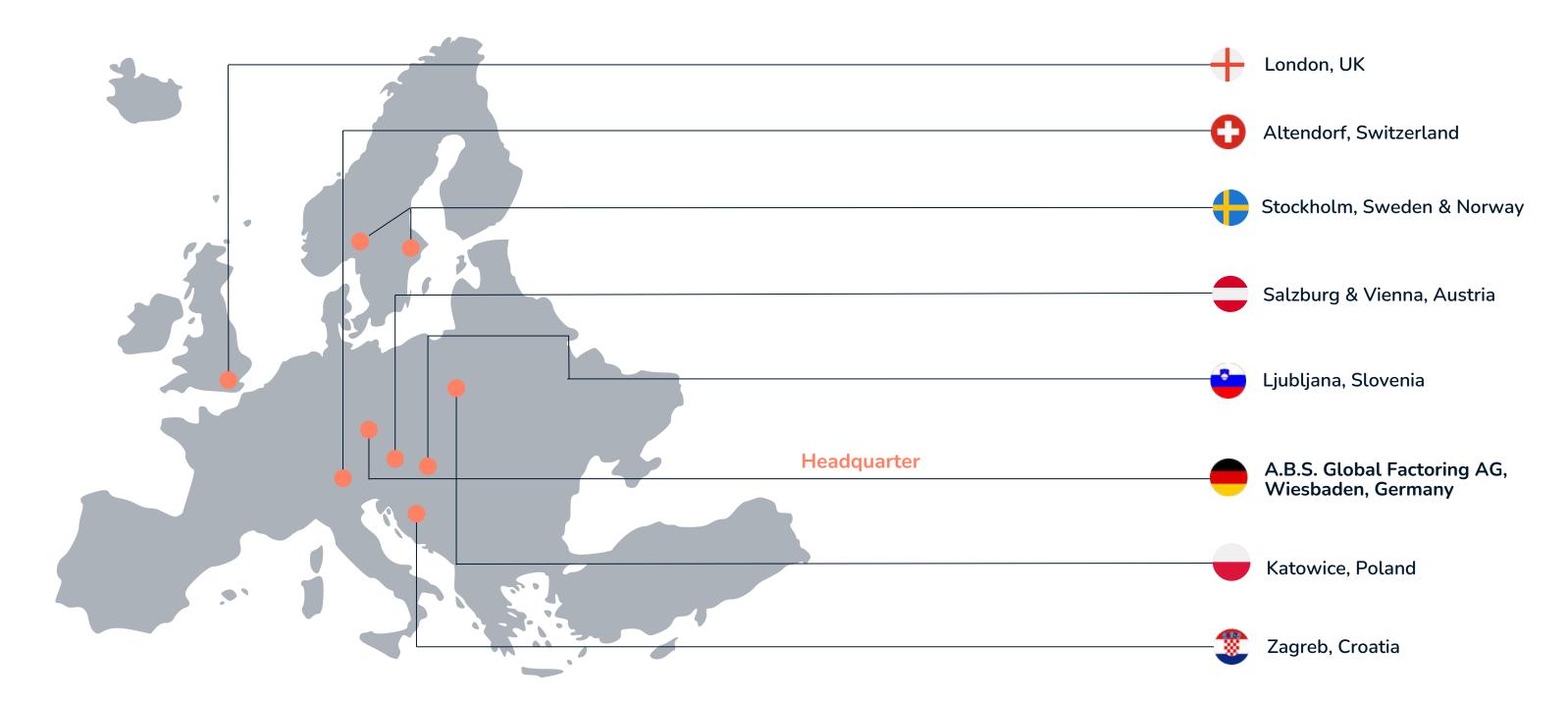
Today, A.B.S. has presence across Europe and serve our customers worldwide. Together with all our subsidiaries A.B.S. Factoring Group provides over €3 billion every year in working capital financing to SMEs.

### **Key strenghts**

- Extensive experience in the financial services sector
- Regulated by BaFin (Federal Financial Supervisory Authority)
- Strong focus on innovation and customer-centric solutions

• Comprehensive understanding of the B2B landscape, especially the SME segment

### We are a pan-european financing provider.





**Our Locations across Europe!** 

Our mission is to increase the liquidity of our clients by providing customized and innovative financial services. We believe in the power of entrepreneurship and are committed to our vision:

## Driving growth through financial stability!

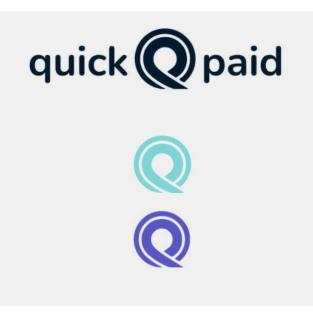
Thorsten Klindworth, CEO | Helmut Karrer, Management Board

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### Group activities of A.B.S.

As a family business, we pursue a sustainable strategy and base our decisions on the long term.

As a holistic receivables specialist, we deliver sustainable financial solutions throughout the lifecycle of a receivable.









is an innovative and digital financing product empowering companies with 'Pay Later' solutions for faster growth.

Offering 'Pay Later' payment options to SMEs for the purchase of goods.

Enabling B2B enterprises with 'Buy Now, Pay Later' sales financing solutions at the point of sale.

working capital solution, that enables the rapid conversion of a receivable into liquidity as soon as it arises.

private medical billing services for healthcare professionals, such as doctors, clinics, and therapists including prefinancing of receivables.

industry-independent debt collection services, focussing on efficiently recovering outstanding receivables and ensuring quick payment of debts.

# Increasing cash flow challenges

>

Your suppliers want to be paid as early as possible. Your own customers pay late.

You have no timely access to financing. A liquidity gap arises.

#### The consequence?

- Lost opportunities due to lack of liquidity
- High upfront cost for inventory (no cash discount accessible)
- Supply chain disruptions leading to poor supplier relationships



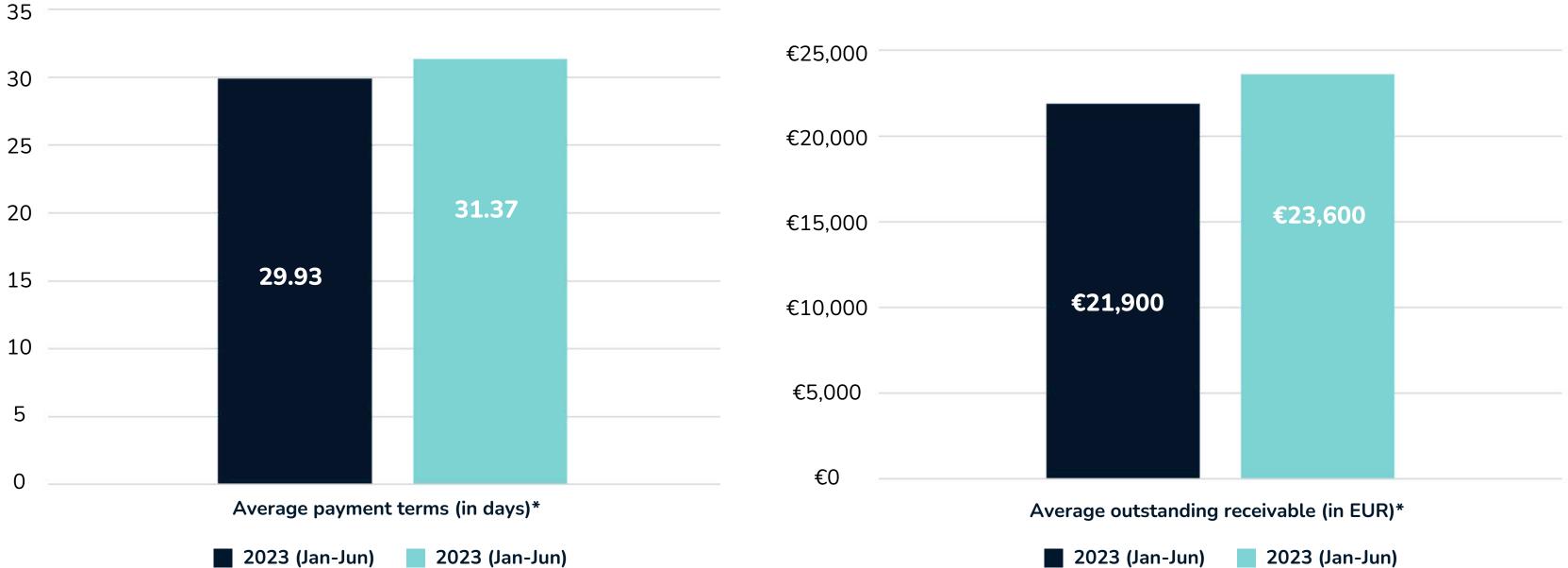
More than 60% of companies face cash flow issues regularly.



Every second company today chooses non-bank working capital solutions due to limited bank options.

Source: Creditreform Payment Indicator Germany, Aug 2024

### High demand for longer payment terms



Data for 3,8 million invoices | Source: Creditreform Payment Indicator Germany, Aug 2024

# The solution? 'Buy Now, Pay Later' with quickpaid

We are empowering buyers and suppliers across Europe with 'Pay Later' solutions for faster growth!



For buyers - SMEs



Buy now, pay your supplier invoice later!

Let quickpaid pay your suppliers immediately. You can flexibly extend your payment terms by up to 120 days.

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#### For suppliers - Enterprises



### Boost your order value while minimizing your risk!

Strengthen your customers' liquidity by offering longer payment options. As a supplier, you get paid immediately.

### quick paid

### **Empowering suppliers with quickpaid Enterprise!**

Maximize your revenue by offering flexible 'Pay Later' options to your customers, seamlessly integrated with your product — across all channels and right at the point of sale!

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## Multiple points of sales. One solution.

Give your buyers the flexibility to choose from 60, 90, or 120 - day payment terms directly when purchasing your product. We conduct credit checks and offer instant credit limits, ensuring a seamless purchasing experience.

#### **Multichannel**



#### Checkout

0	Pay by Invoice Buy now, pay later	Q
	Credit Card	
	Bank Transfer	1

#### **'Buy Now, Pay Later' for** direct sales, telesales, in-person, E-mail, in-store

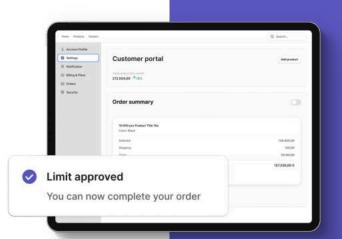
**'Buy Now, Pay Later' for** B2B customers in online shops or marketplaces



# quickpaid Enterprise: Unlocking benefits for suppliers



#### 



#### Increased sales volumes

Attract new customers more easily and avoid missed sales opportunities due to missing liquidity on the buyer side. Remove the barrier to larger purchases by offering your customers a smooth 'Pay Later' service – with flexible payment options up to 4 months.

#### Longer payment terms without risk

You get the full invoice amount paid out right away, whether or not the customer successfully pays. quickpaid takes on the full risk of payment default. We underwrite and run credit checks on your customers.

#### Easy set-up

Get started and offer quickpaid to your customers right away. We tailor the integration that would work best for your business.



## Start optimizing your business today!

Your unique business, your unique solution

Seamless integration, expert support

Easy onboarding of customers

We begin by fully understanding your specific requirements and delivering custom-made solutions.

Our team provides tailored assistance to integrate solutions smoothly, aligning with your business goals. We offer different integration levels matching your demand.

Experience a fast, efficient setup process designed to get you started without delay.

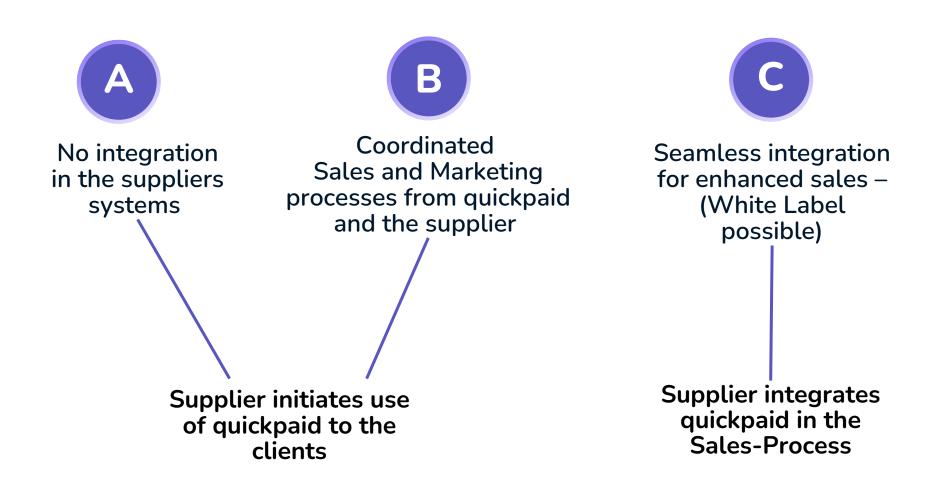


With quickpaid Enterprise, we bring financing to the point of sale. We enable B2B companies to offer their customers extended payment terms, boosting their sales. As quickpaid immediately pays the supplier, they have zero payment default risk.

Mayur Totla CEO quickpaid

### How quickpaid Enterprise works:

Choose your desired integration level:



#### 1. Order placed

The customer places an order with you.

#### 2. Buyer checks

quickpaid performs a credit check on your customer and assigns a limit. Instant decisions for limits up to €20,000!

#### 3. Payment terms

quickpaid offers your customer various payment terms (30, 60, 90, 120 days) along with fee options. The customer chooses their preferred terms.

#### 4. Immediate payment

quickpaid pays you (the supplier) the full invoice amount immediately.

#### 5. Customer collections

The customer pays quickpaid on the due date. We handle the payment risk and collections.

# Individual customers. Individual solutions.

Here's how we helped businesses to accelerate business growth with 'Buy Now, Pay Later' by quickpaid.



Enpal

'The cooperation with quickpaid strengthens the partnership between Enpal and independent solar companies on our joint mission to make German households energy independent.'

\*\*\*\*





'When many projects are running at the same time, it is sometimes difficult for our customers to plan the receipt of payments from clients. By partnering with quickpaid, we are expanding our product range with a tailor-made and quickly available financing option that has been requested by many of our customers.'



Dr. Frank Huber, Managing Director Heidelberger Beton GmbH

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Leading Solar energy player in Europe

#### Viktor Wingert, Chief Investment Officer & Co-founder of Enpal

one of the world's largest integrated manufacturers of building materials and solutions

# quick paid

### **Empowering SME buyers** with 'Pay Later' financing!

Simple and digital financing for the purchase of goods – a smart strategy to leverage cash discounts and optimize working capital effectively.

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### Buy now, pay your supplier invoice later!

You no longer need to wait for income to buy goods. Let quickpaid pay your suppliers, giving you up to 120 days to settle the payment.



Extend payment terms on supplier invoices to boost working capital. quickpaid pays your suppliers now, you pay us later.



Avoid dependency on your payment cycles for smoother cash flow and uninterrupted operations.



Stock up on inventory without tying up capital. Simple and fast processing with no paperwork or collateral required.



Maximize savings with early payment discounts and negotiate better terms to strengthen supplier relationships.



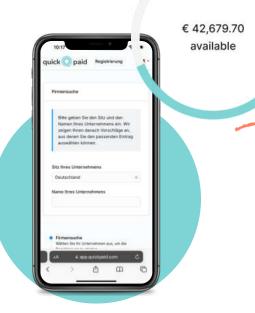
Relieve pressure on your bank credit lines and reduce reliance on your primary bank.



Transparent costs ensure you always know what to expect, with no hidden fees.

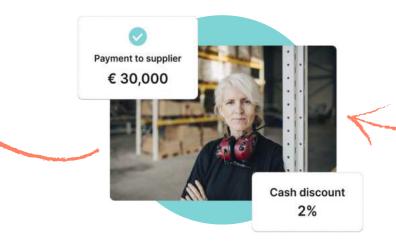
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**4. You pay us later** You repay us according to the agreed payment schedule.





Total limit € 100,000.00

Limit used € 57,321.00

Available limit € 42,679.70

#### 1. Create account

Register your business quickly and easily to activate your financing limit of up to €100,000.

		a financing	Contraction of the second		
Select a fin	for your invoice				period
for you	Invoice distails			nvoid	ce
Invoice details	Supplier		EcoVenture Inc		EcoVenture In
Due date	Due date	c	October 12, 2024		ctober 12, 202
Total amount	Total amount		20.900,00 €		20.900,00
60 days 🗸	60 days	✓ 90 days	120 days	lays	120 days
Extend ter		end terms by 90 e		<b>y so c</b>	lays
	EXII	and terms by 90 i	bays		

#### 2. Choose payment terms

Upload the invoice and choose the extended payment terms up to 4 months.

#### 3. We pay your supplier

We contact your supplier and pay 100% of your supplier invoice - immediately.



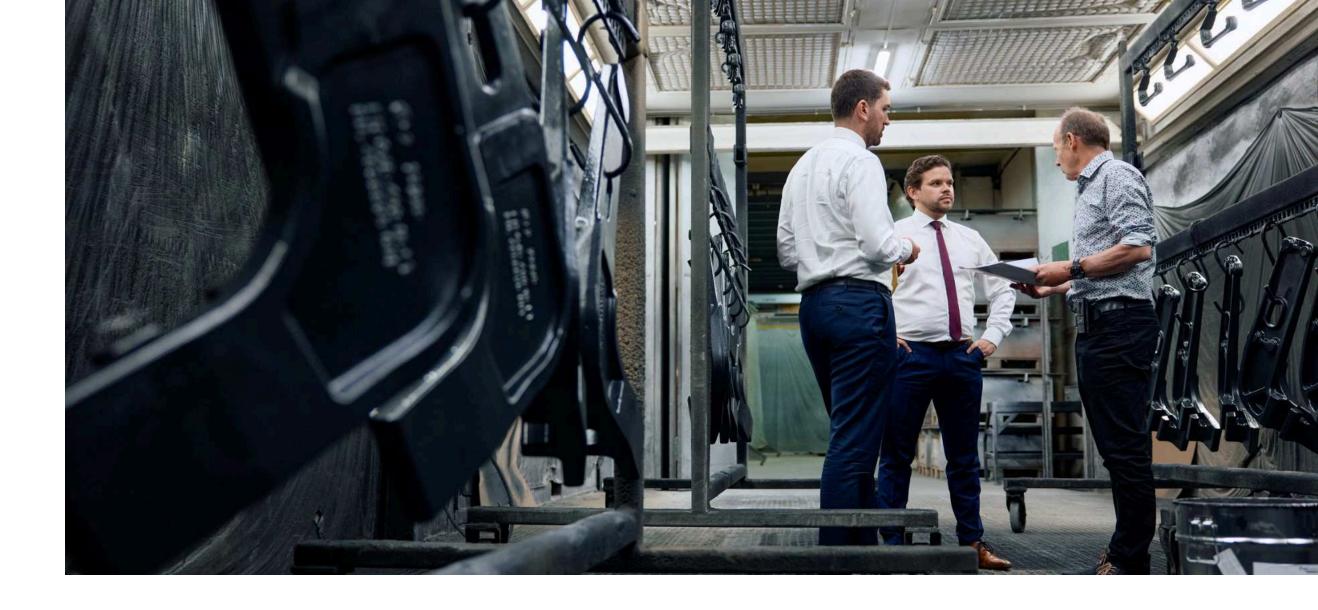
With quickpaid, you can finance your purchases quickly, easily, and around the clock. You will always be liquid when it matters, enabling you to procure goods or services at the most opportune time and take advantage of your cash discount terms.

**Ann-Kathrin Weber** Business Development



# When to use quickpaid?

There are many ways to maximize efficiency with quickpaid — for example to ...



- tackle <u>seasonal or project-based demand</u> surges without straining your cash flow.
- secure materials for large-scale projects through upfront payments.
- build stronger supplier relations and ensure a smooth supply chain continuity.
- take advantage of <u>cash discounts</u> and lower your purchasing expenses.
- <u>relieve your credit line</u> while maintaining purchasing power and financial flexibility.
- bridge liquidity gaps, especially during growth phases, ensuring uninterrupted operations.

### What can finance with quickpaid?

The supplier invoice must meet the following requirements:



Invoices must be issued in EUR, CHF, USD, GBP or SEK only one currency per account.



Supplier must be based in one of the following regions: EU, Switzerland, UK, Norway, China, South Korea, Vietnam, Indonesia, Singapore, India, Australia, New Zealand, USA, or Canada.



Invoices must comply with all applicable accounting standards.



Goods or services must be <u>fully delivered</u> before invoicing.



At least 7 days must remain until the payment due date.



quickpaid supports all legal registration forms of businesses. We are also industry-agnostic and support most of the industry segments.



The gross invoice amount must be within the available financing limit.



No existing factoring agreements should apply to the invoice.



Only <u>B2B invoices</u> issued to businesses are eligible for financing.

### **Pricing Calculator**

With our pricing calculator, you can confidently choose the payment terms that best suits your business.

Enter your invoice amount:

EUR V

10000

Discount offered by your supplier :

2,00

Calculate

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# How much does quickpaid cost?

### Pay only when you use it!

Creating an account and receiving a limit is free. You only pay for the invoices you choose to finance. No monthly commitments or hidden fees.

The total repayment costs to quickpaid are always clearly displayed in the portal before order confirmation.

### quickpaid.com/pricing

# Optimize financing with early payment

quickpaid instantly pays your suppliers, allowing you to benefit from early payment discounts and negotiate more favorable terms to strengthen supplier relationships.

### Saving example with quickpaid

- You place an order for goods worth €10,000.
- With quickpaid, you take advantage of a 4% early payment discount, reducing the invoice to €9,600.
- The supplier receives the full payment immediately.
- You finance €9,600 (€10,000 minus the €400 discount).
- With a payment term of 60 days, a quickpaid fee of 3.6 % will be charged, resulting in € 345.60. This fee is due after 60 days.

#### Final benefit:

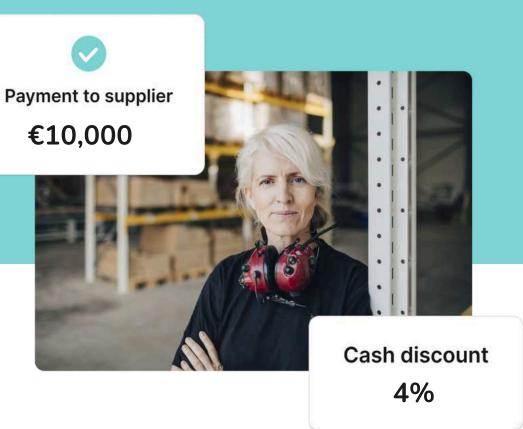
€345.60 quickpaid fee minus €400 discount = <u>€54.40 net savings</u>

#### Before quickpaid

€10,000 Net amount paid to supplier today

#### With quickpaid

€9,600 Net amount paid to supplier



€345.60 Fees paid to quickpaid **€54.40** Net savings

# Individual Customers. Individual Solutions.

Here's how we helped businesses to accelerate business growth with purchase financing with quickpaid.

'This product absolutely hits the 'nerve of the time' among entrepreneurs who are looking for innovative and powerful financing solutions in the short and medium term, detached from traditional ways.'



'In our industry, we need financing in all directions in order to grow. With A.B.S. Factoring and quickpaid, we have solutions that save us further time-consuming and stressful financing rounds. This allows us to develop new products.'

'The quickpaid online portal itself is pretty easy to understand. Everything is structured logically. We often get our goods from the same suppliers, so their details are already stored in the file. This makes the process quick and convenient.'









#### Ernst Vasterling, Owner Handel-Services E. Vasterling



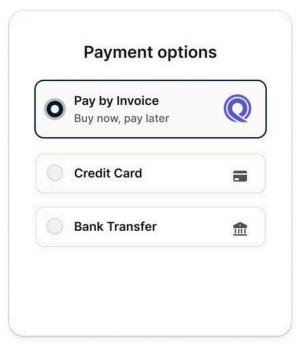
#### Florens Knorr, Managing Director acáo GmbH

#### Manfred Lübbers, Managing Director Unique Koi GmbH

# One Solution. Multiple **Benefits**.

quickpaid drives financial flexibility by closing the liquidity gap, helping businesses achieve smoother operations and stronger supplier relationships.





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#### **Benefits for buyers**

- Boost your liquidity
- Flexible payment options
- Increase profitability with early payment discounts
- No collateral required

#### **Benefits for suppliers**

- Grow your sales volume
- Improve conversion rates
- Strengthen customer loyalty and enhance their experience
- Receive payments risk-free



# Join the quickpaid Revolution!

You are interested in the Enterprise/Supplier Solution?

You want to use quickpaid as a Buyer?

Book a demo here!

**Register now!** 

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### **Contact Us!**

We'd love to hear your thoughts and answer any questions you may have about the information provided.

> Email: sales@quickpaid.com Website: www.quickpaid.com

For more Insights, follow us on LinkedIn! <u>@quickpaid</u>

